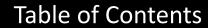


# YOHT - B2B Portal User manual





45-46



**Reports and Dashboard** 

Contents	Slide #
Getting Started	3-10
Product Global Search	11-15
Product Catalog Display	16-17
Quick Order	18-21
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Container Direct Orders	28-31
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Inquiry and Request for Quote	41-44



# Getting Started



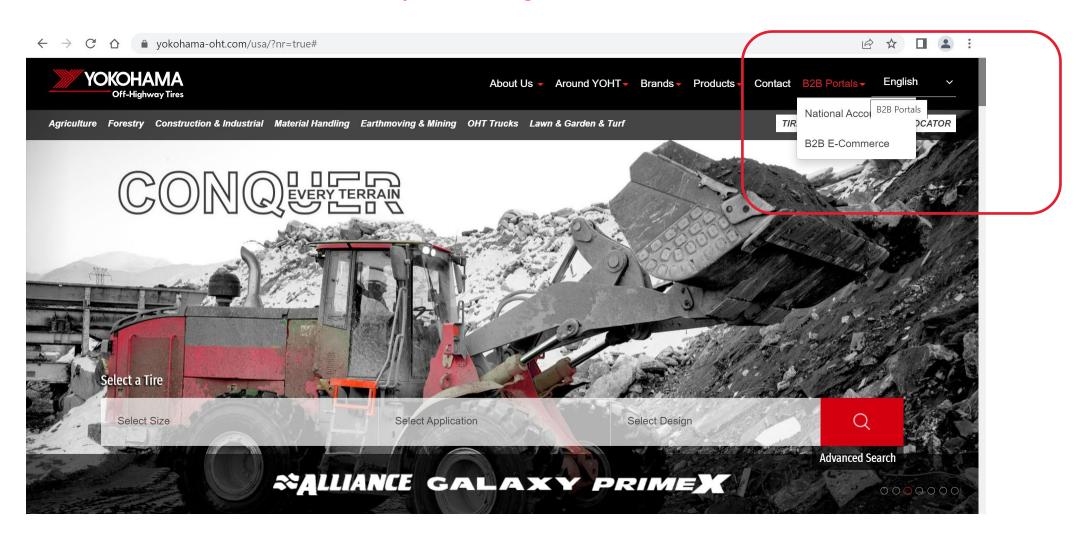
Open URL <a href="https://uat-yokohama-oht.cs114.force.com/s/login/">https://uat-yokohama-oht.cs114.force.com/s/login/</a> on your browser.



Click on Request Login? to request a Username and Password

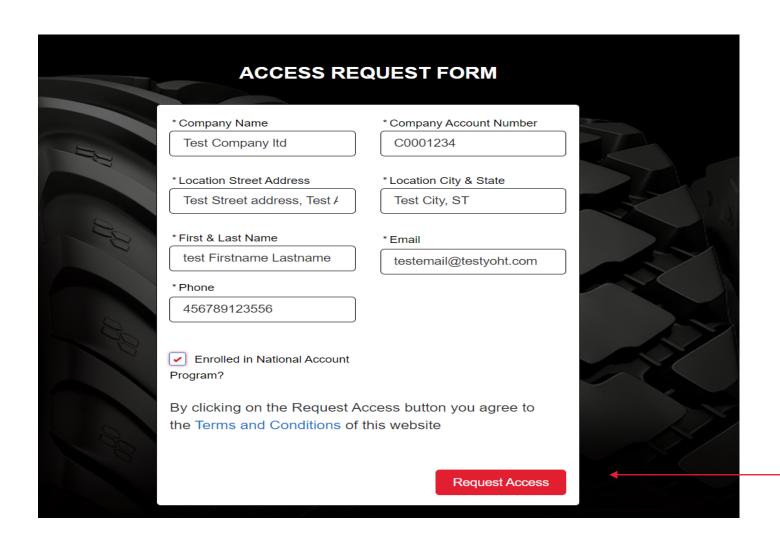


#### You can also access the B2B portal through the Yokohama-oht.com website:





#### Click on the Request Login? URL in the Login Page



**Complete all required fields** 

If you are currently enrolled in the National Account Program, please check off the box

To refer to Terms and Conditions, click on hyperlink

**Click on Request Access to submit** 



Once you have submitted the required information on the Request Login screen, you should receive an email directly from Salesforce similar to the one below. If you do not receive a response in a timely fashion, please remember to check your SPAM or Junk folder

FW: Sandbox: Welcome to Yokohama



i) You replied to this message on 7/7/2022 1:07 PM.

----Original Message-----

From: noreply@salesforce.com <noreply@salesforce.com > On Behalf Of Yokohama

Sent: Thursday, July 7, 2022 12:55 PM

To: Evan DuFresne <edufresne@yokohama-oht.com>

Subject: Sandbox: Welcome to Yokohama

This is an external email. For security reasons, please exercise due diligence while responding / opening links or attachments.

Hi Evan,

Welcome to Yokohama!

To get started, go to <a href="https://uat-yokohama-oht.cs114.force.com/b2bdealer/login?">https://uat-yokohama-oht.cs114.force.com/b2bdealer/login?</a>
c=.vfAF.belndy8oMEgRDJVx5gxCjOCCtWpuK\_IN1hbKl5\_MyDo6dDeL4k\_kKWpekZ4hEYy26uWkCU5E832dfh9iLY2nE3qgg0fNDavsukLzKP3vto.kQnxNQPkQvyy2oo7p2THwaFFdfq3P0TrEmxx1pW9.P5NvCFqo
9OUxEwxrd3vmBKoe2N6dib0Y\_lzts1zZNSOZ0oTN96DGESoklg1gDsidBGJw%3D%3D

Username: edufresne.yohtatest@yokohama-oht.com

Thanks,

YOKOHOMA Off Highway Tires America Inc

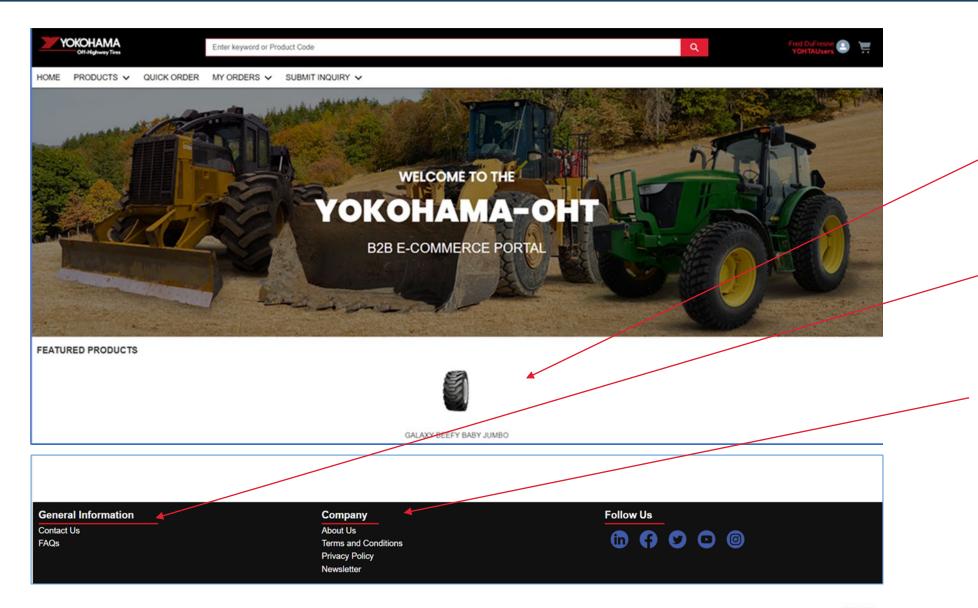


Thu 7/7/2022 12:56 PM







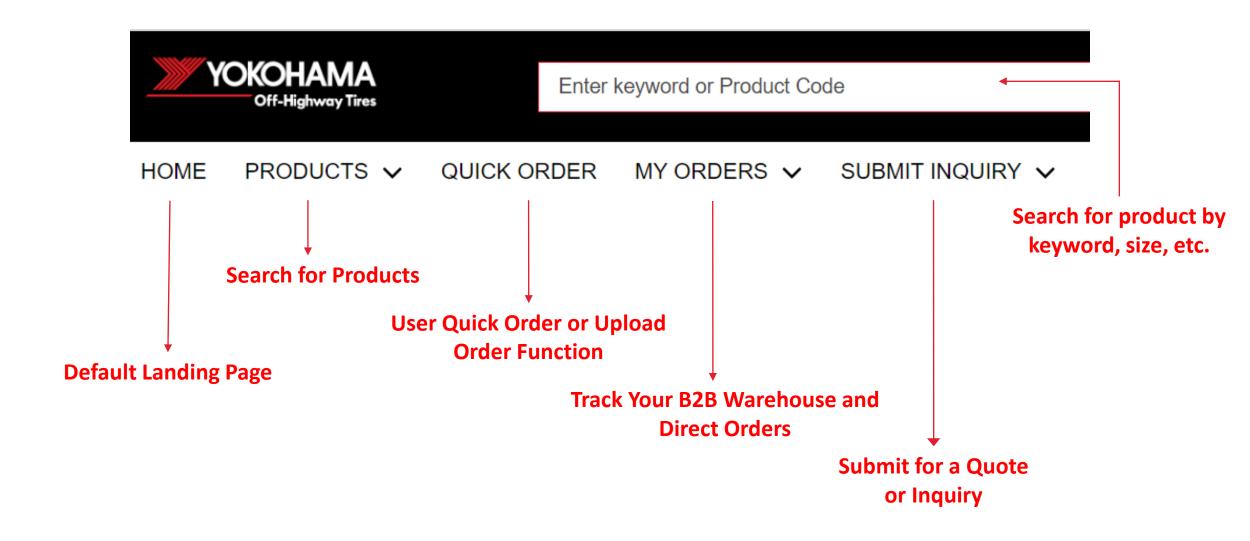


**View Featured Products** 

Contact Us FAQs

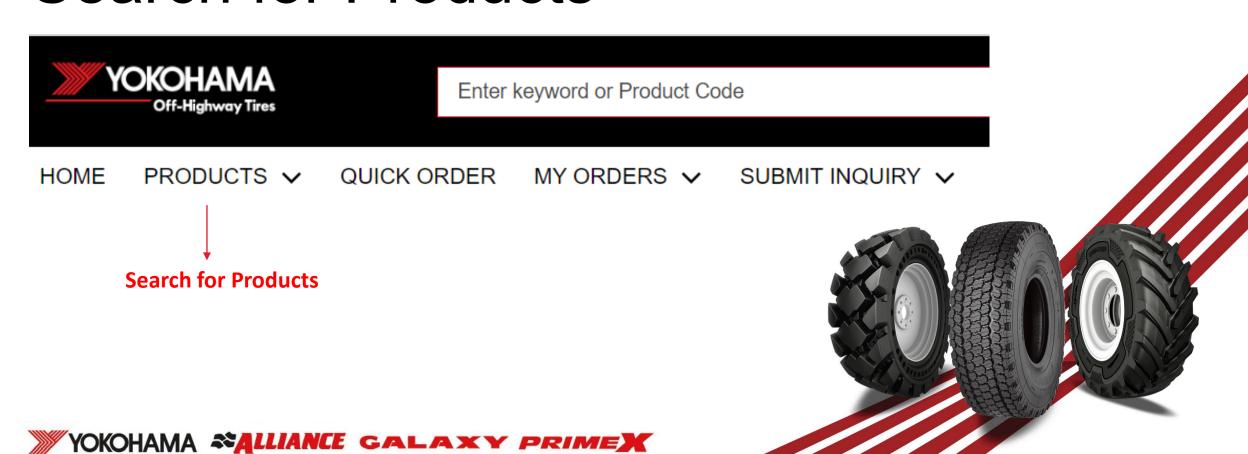
Company Info with links to Terms & Conditions, Privacy Policy, and Newsletter access





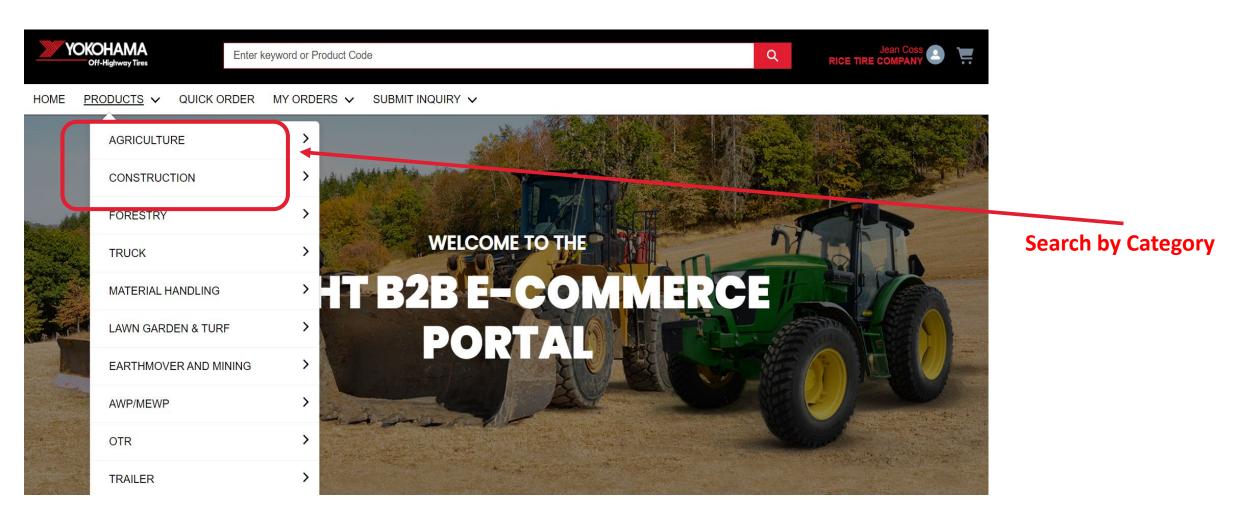


### Search for Products

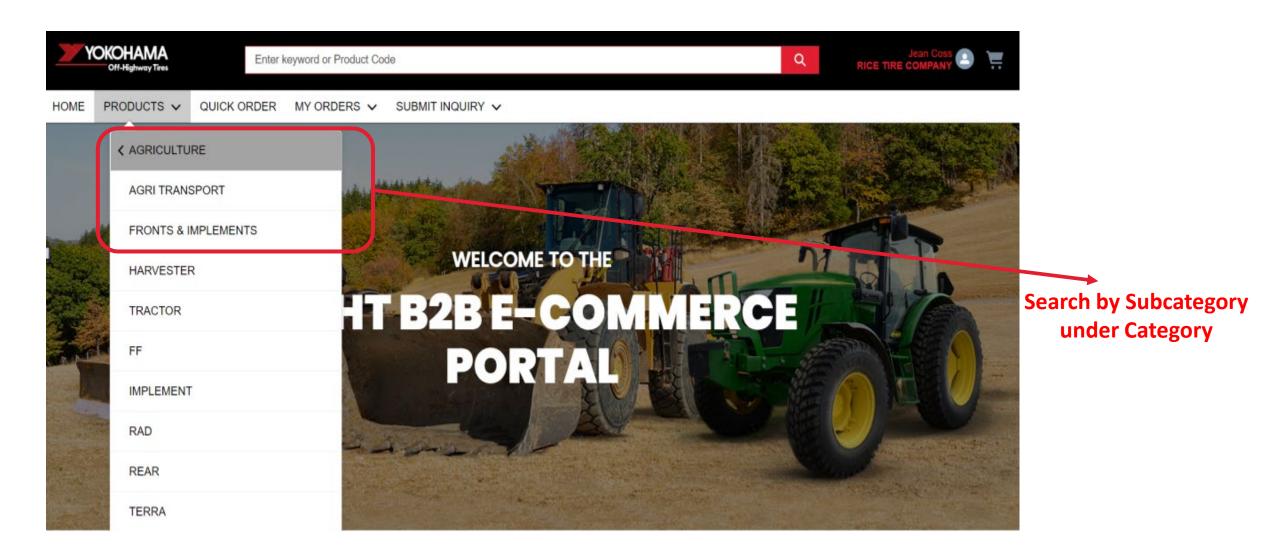




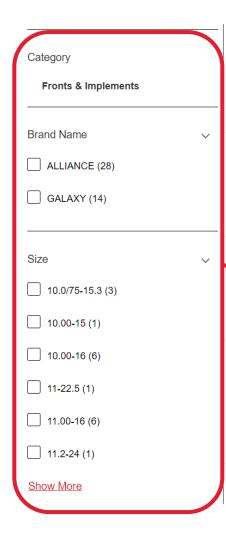
#### Click on the **Products** Dropdown in the User Home Page













Alliance 328 Flotation tire is a specially designed tire constructed to carry I conditions. It provides improved stability over dual-tire configuration. The t higher machine mobility, better self cleaning and better overall performanc Fabric and Heavy Duty variants for different sizes. Apart from its standard forest harvesters, the special HD tire is also developed for agricultural balk



#### **ALLIANCE 313**

Alliance 313 tire is a multipurpose low-section steering wheel tire for heavy road and industrial applications. It has a strong nylon construction and use long tire life.



#### **ALLIANCE 320**

Alliance 320 is a low-section implement tire with high load capacity and mi tire for modern farming designed for on and off road applications. Its strong performance and durability.



#### ALLIANCE 332

Alliance 332 is a high flotation tire which improves mobility of utility vehicle used to replace dual configuration tires. The tire is engineered for high loa and rolling resistance. The large footprint minimizes damage to field and c resistant compound ensure longer tire life.

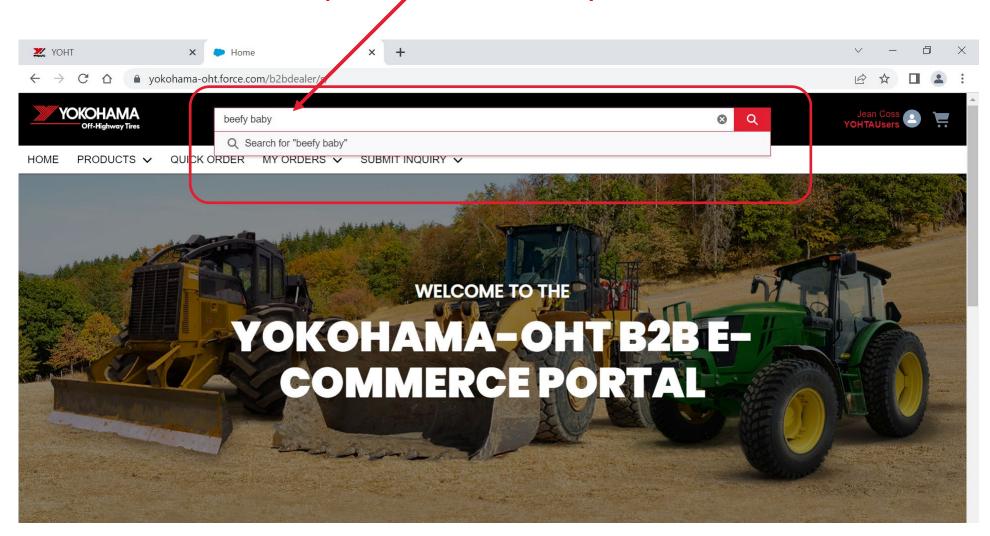


#### **ALLIANCE 222**

After choosing a Category/Subcategory – additional Filters for Brand and Size become available



Use the Global Search box at the top of the screen to search by Product Name, Brand, Size, etc.



Home > Products



Details include all sizes under Model, specifications, and available quantity at warehouse locations

#### **Click on any product via Catalog or via Search results**

#### **GALAXY BEEFY BABY III**

Beefy Baby III is an ideal choice for heavy-duty applications on tough job-sites. The reinforced lug design ensures excellent traction, self-cleaning, and ground contact. Robust sidewall with rim shield protector safeguards the tire against damages. Presence of special compounds assures longer life, reduced downtime and higher productivity

				Search by Item Code:  Q Item Code												
										Warehouse Availability						
Code↑	Size↑ <sub>↓</sub>	P.R	Туре	N.S	Rim	Wt. (lbs)	O.D	FET Amount	Unit Price	CHINO	COLUM	HOU	PARK	SAVAN	Quantity	Activity
112072	26x12-380	8	TL	22.00	15	45.68	26.50	\$0.00	\$222.00	7						Add To Cart
112254	15-19.5	16	TL	32.00	19.5	138.54	40.00	\$0.00	\$587.00							Add To Cart
112259	10-16.5	8	TL	26.00	16.5	53.38	30.00	\$0.00	\$226.00	50+		50+	50+	15		Add To Cart
112260	10-16.5	10	TL	15.00	16.5	56.35	30.00	\$0.00	\$233.00	50+		46	50+	12		Add To Cart
112264	12-16.5	10	TL	17.46	16.5	74.72	32.70	\$0.00	\$277.00			Ltd	Ltd	13		Add To Cart
112266	12-16.5	12	TL	17.00	16.5	78.01	33.00	\$0.00	\$288.00							Add To Cart
112273	33x15.50-16.5	14	TL	15.87	16.5	108.52	33.88	\$0.00	\$506.00	9			1			Add To Cart
112276	14-17.5	10	TL	19.00	17.5	100.59	36.00	\$0.00	\$445.00							Add To Cart
112278	14-17.5	14	TL	19.00	17.5	109.39	36.00	\$0.00	\$452.00	Ltd			32			Add To Cart

Home > Products



After hitting Add to Cart, you should receive a message pop-up at top of screen confirming

#### **Enter Quantity and Click "Add to Cart" to add Product to Shopping Cart**

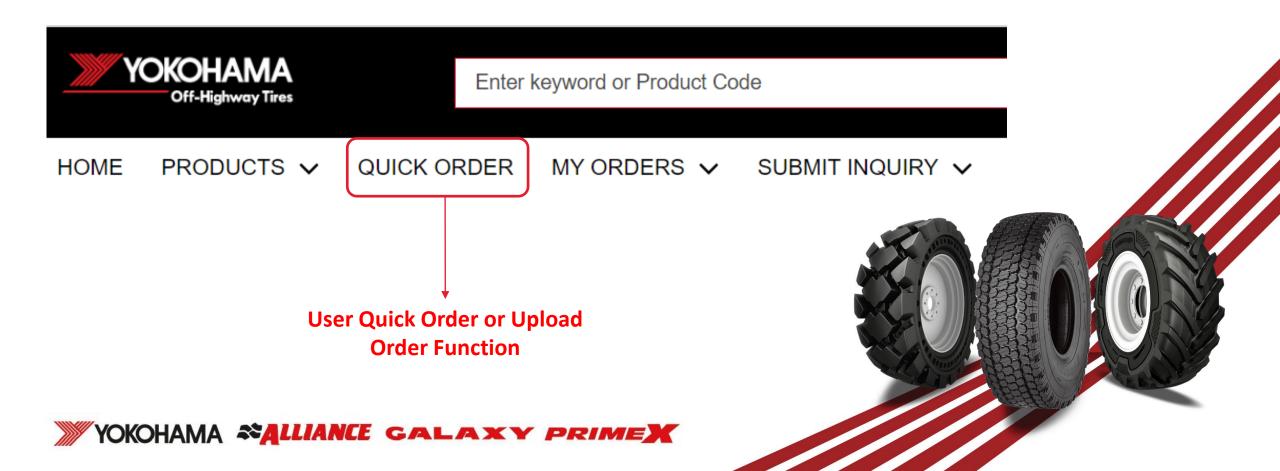
#### **GALAXY BEEFY BABY III**

Beefy Baby III is an ideal choice for heavy-duty applications on tough job-sites. The reinforced lug design ensures excellent traction, self-cleaning, and ground contact. Robust sidewall with rim shield protector safeguards the tire against damages. Presence of special compounds assures longer life, reduced downtime and higher productivity

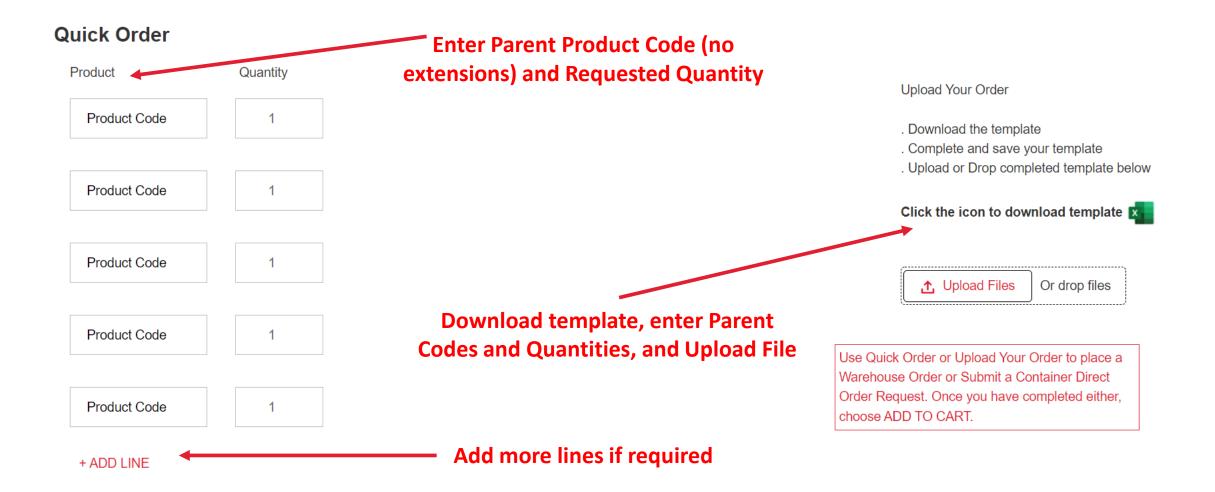
			Search	Search by Size: Search by Item Co						de:			_			
		Q. Size Q. Item Code														
											Wareho	use Avai	lability		•	
Code↑	Size↑↓	P.R	Туре	N.S	Rim	Wt. (lbs)	O.D	FET Amount	Unit Price	CHINO	COLUM	HOU	PARK	SAVAN	Quantity	Activity
112072	26x12-380	8	TL	22.00	15	45.68	26.50	\$0.00	\$222.00	7						Add To Cart
112254	15-19.5	16	TL	32.00	19.5	138.54	40.00	\$0.00	\$587.00							Add To Cart
112259	10-16.5	8	TL	26.00	16.5	53.38	30.00	\$0.00	\$226.00	50+		50+	50+	15		Add To Cart
112260	10-16.5	10	TL	15.00	16.5	56.35	30.00	\$0.00	\$233.00	50+		46	50+	12		Add To Cart
112264	12-16.5	10	TL	17.46	16.5	74.72	32.70	\$0.00	\$277.00			Ltd	Ltd	13		Add To Cart
112266	12-16.5	12	TL	17.00	16.5	78.01	33.00	\$0.00	\$288.00							Add To Cart
112273	33x15.50-16.5	14	TL	15.87	16.5	108.52	33.88	\$0.00	\$506.00	9			1			Add To Cart
112276	14-17.5	10	TL	19.00	17.5	100.59	36.00	\$0.00	\$445.00							Add To Cart
112278	14-17.5	14	TL	19.00	17.5	109.39	36.00	\$0.00	\$452.00	Ltd			32			Add To Cart



### Quick Order & Upload Order









<u> // YOK</u>	OHAMA If-Highway Tires	E	nter keyword or Product Code	Q	<ul><li>#</li></ul>
HOME PF	RODUCTS 🗸	QUICK O	RDER MYORDERS V SUBMITINQUIRY V		
Quick Order					
Product  Beefy Baby V 2.0	Quantity			X Upload Your Order	
Size: 12x16.5NHS, Code: 100259 SKU# 100502	3	×	Upload Files	. Download the template . Complete and save you . Uplead or Drop complete.	ur template
ALLIANCE 850 SKU# 4567	1	×	SKU Demo File.csv 70 B	Click the icon to dowr	nload template x
GALAXY CONTAINE SKU# galaxy	1	×	1 of 1 file uploaded	Done	Or drop files
Product Code	1				
+ ADD LINE					
Add To Cart					

Upon upload, a popup will appear with file. Click "Done" to complete upload



Product	Quantity	Review Your Order & Add to Ca Product	rt Code Quantity		
Product Code	1	1. Beefy Baby V 2.0	100502 2	To correct the data, upload your new file here,	After upload, the items will be
Product Code	1	2. ALLIANCE 850  3. ALLIANCE 903 R4 10	4567 3  OPR TL SKU22 5	X Upload Files Or drop files   X X X X X X X X X X X X X X X X X X	<ul> <li>displayed as shown. Modifications may be made. If there is an Item</li> </ul>
Product Code	1	4. GALAXY YARDMAST	TER SD SKU11 8	×	error, the message will display
Product Code	1	+ Add Line			
Product Code	1			Add to Cart	
+ ADD LINE					After review by User, click "Add
Add To Cart					to Cart" to add items to Shopping Cart

Use Quick Order or Upload Your Order to place a Warehouse Order or Submit a Container Direct Order Request. Once you have completed either, choose ADD TO CART.



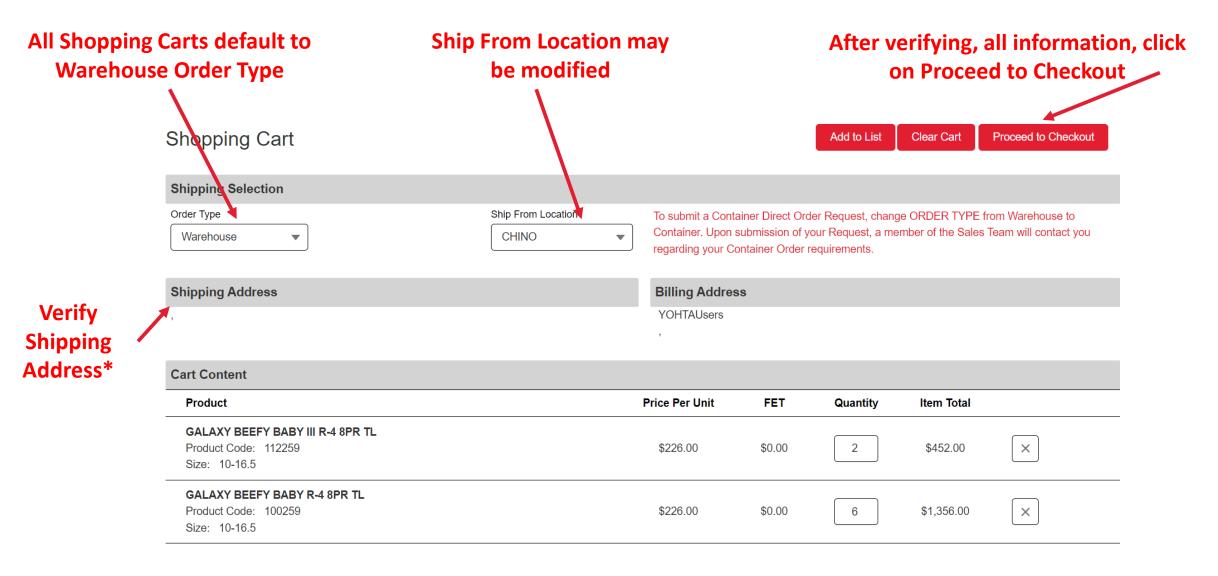
### Shopping Cart – Warehouse Orders















\*Depending on the User's Permission set, the User may modify the Ship To Location as required



After clicking on Proceed to Checkout, you will be taken to a new Shopping Cart Screen.

The top information is not editable at this point, unless you Go Back

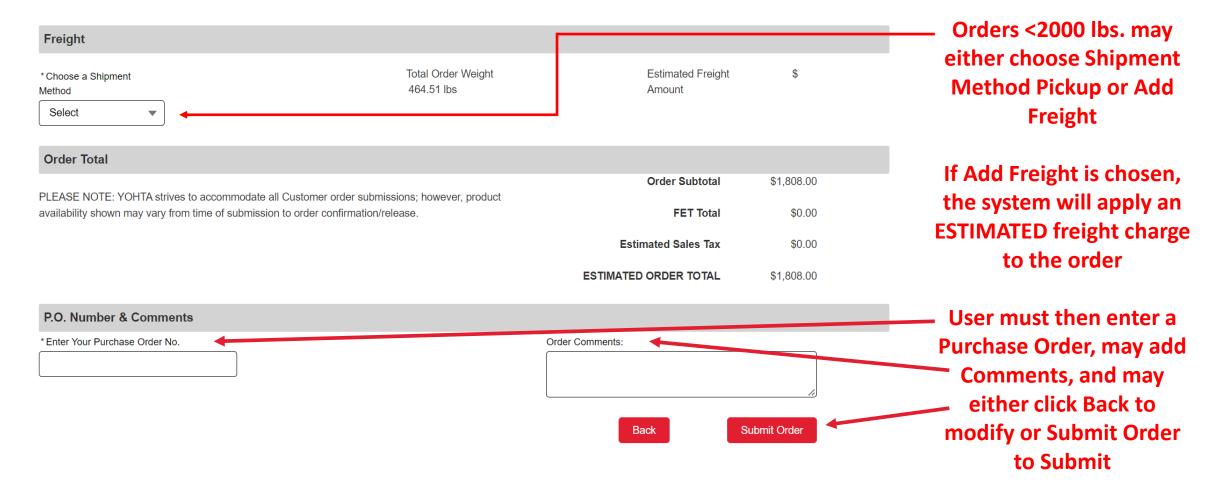
#### **Shopping Cart**

Shipping Selection			
Order Type	Ship To Location	Ship From Location	
Warehouse		CHINO	
Shipping Address			Billing Address
,			YOHTAUsers
			,
0 4 0 4 4			

Cart Content					
Product	Price Per Unit	FET	Quantity	Item Total	
GALAXY BEEFY BABY III R-4 8PR TL Product Code: 112259 Size: 10-16.5	\$226.00	\$0.00	2	\$452.00	
GALAXY BEEFY BABY R-4 8PR TL Product Code: 100259 Size: 10-16.5	\$226.00	\$0.00	6	\$1,356.00	



#### The bottom half of the Check Out screen allows you to see your total order weight





### If your Permission Set requires your orders to have a Manager Approval, you will see this message after you submit your order

\* Your Order requires Manager Approval.

Please click on "Submit Order" below to forward for Approval.

You will be taken to a screen that shows your entire order and all information.

Click on "PRINT" to print a copy for your records.



### Shopping Cart – Container Direct Orders









Shopping Cart	Yokohama branded products not	available via Container Direct		*Minimum C	ontainer Order must be ≥ 0.95
Shipping Selection					
Order Type  Container	Ship To Location  ### Ship To Location  Changing Order Type will Reset Ship To location	Promo Code  NOCODE	*Total C	ontainers Ordered :	0.97
Shipping Address  D		Billing Address YONTALISETS			
Cart Content					
Product			Quantity % of Container	Fill Item	
ALLIANCE 390 I-2 PR TL Product Code: 39005731 Size: 28LR26			20 0.07		×
GALAXY Dig Master E-2 16PR TT Product Code: 308330 Size: 11.00-20			20 0.67		×
PRIMEX LOGSTOMPER XTREME TS LS-2 32PR TL Product Code: 461916 Size: 30.5L-32			15 0.17		X
GALAXY BEEFY BABY II R-4 10PR TL Product Code: 100264 Size: 12-16.5			20 0.06		×

User should change the dropdown to Container to order for container direct orders,

All the order related data will be displayed here. Like % of container etc.

Promo Code needs to be chosen in promo code section.



#### 6.5 Cart – Container Direct Cart: Lower Section

Cart Content					
Product		Quantity % of Container	Fill Item		
ALLIANCE MPT 317 0 10PR TT Product Code: 31703611 Size: 10.5/80-18		50 0.56		×	
ALLIANCE 585 R-4 159A8/BPR TL Product Code: 58520460 Size: 460/70R24		70 0.23		×	
ALLIANCE 768 R-1 6PR TL Product Code: 76800002 Size: 11.2-24		100 0.33		×	
P.O. Number & Comments					
Enter Your Purchase Order No.		Order Comments:			
MPORTANT NOTE: Container Quantity is ESTIMATED y Factory Order. Your Sales Rep will work with you to ontainer Load Orders.					
				Submit Request	
al Information	Company	Follow	Us		
Us	About Us Terms and Conditions Privacy Policy Newsletter	(in)	<del>0</del> 0	<b>@</b>	



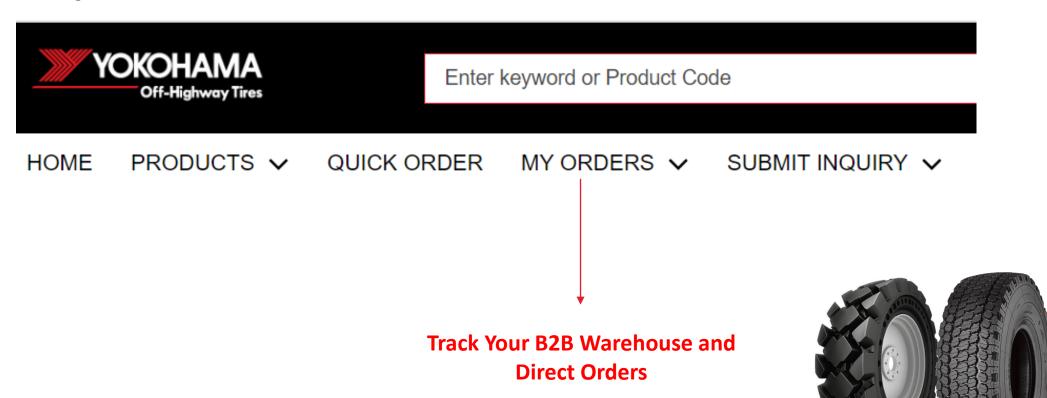
Load Orders.

#### 6.6 Cart – Container Direct Cart: Order Confirmation page

Request Submitted		Yokohama brand	ed products not available v	ia Container Direct			*Minimum Container	Order must be ≥ 0.9
Shipping Selection								
Order Type	Ship To Location		Promo Code					
Container	9200 WORLD CUP WAY	•	NOCODE	•		*Total Containers Ordered :	1.02	
	Changing Order Type will Reset Ship To location					•		
Shipping Address			Billing Address					
PRISO STADIUM LLC 9200 MCREO SEP WAY PRISO EX US 75033 214-705-6700		1	GAST GHER TIRE, INC. 36 SON ROAD SPRING CLIV, PA US 19475 215-215-9911	,				
Cart Content								
Product				Quantity %	6 of Container	Fill Item		
ALLIANCE 390 I-2 PR TL Product Code: 39005731 Size: 28LR26				20	0.07		×	_
GALAXY Dig Master E-2 16PR TT Product Code: 308330 Size: 11.00-20				20	0.67		×	_
PRIMEX LOGSTOMPER XTREME TS LS-2 32PR TL Product Code: 461916 Size: 30.5L-32	*			20	0.22		×	_
GALAXY BEEFY BABY II R-4 10PR TL Product Code: 100264 Size: 12-16.5				20	0.06		×	_
P.O. Number & Comments								
*Enter Your Purchase Order No.			Order	Comments:				_
TEST Container								
IMPORTANT NOTE: Container Quantity is ESTIMATED a Factory Order. Your Sales Rep will work with you to ens								



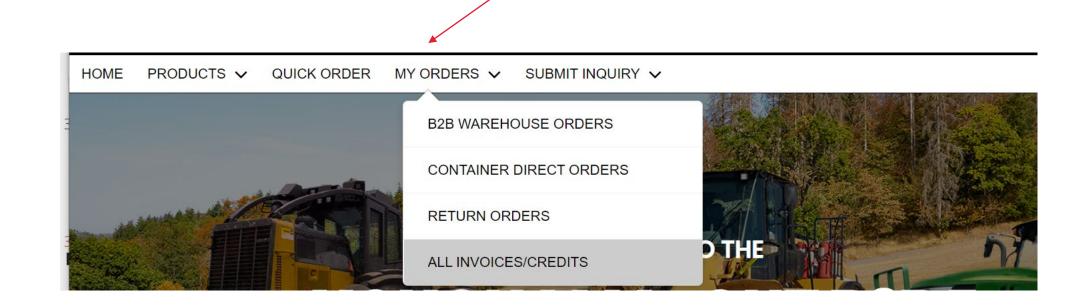
## My Orders



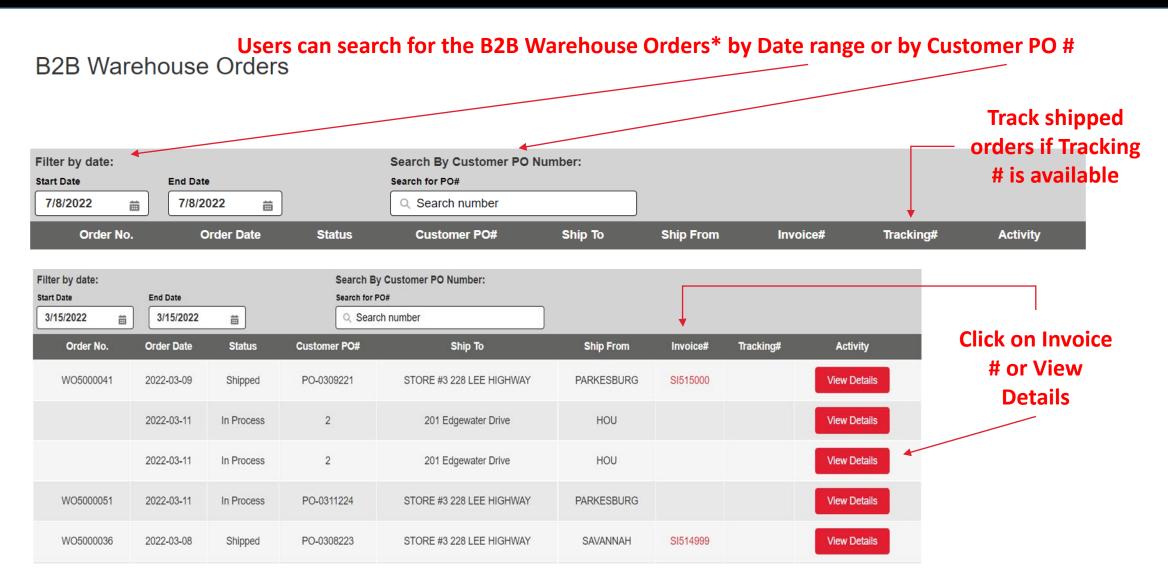




Users can view and track their B2B Warehouse Orders, Container Direct Orders, Pending Returns, and Access Invoices & Credit Memos (depending on permission set)



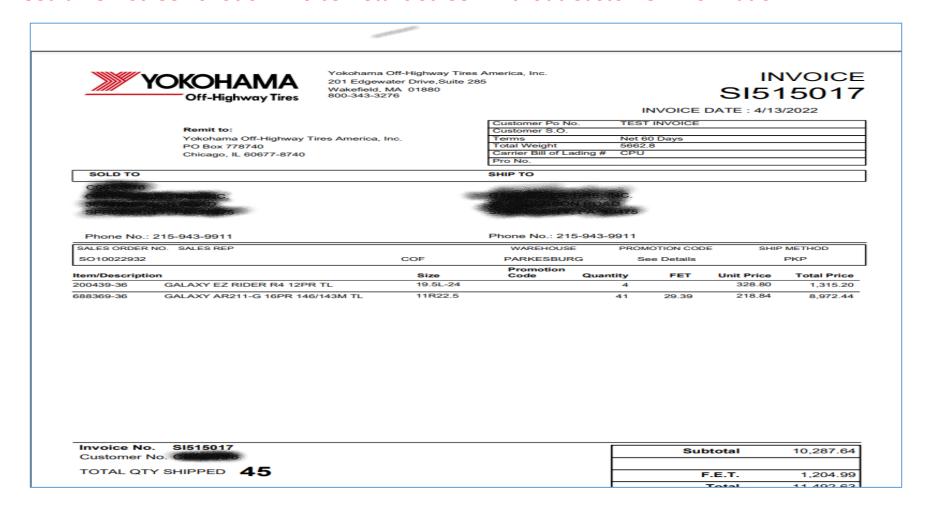




<sup>\*</sup>Note – only Warehouse orders placed through portal are visible here. Once an order has shipped, you can view it as an Invoice

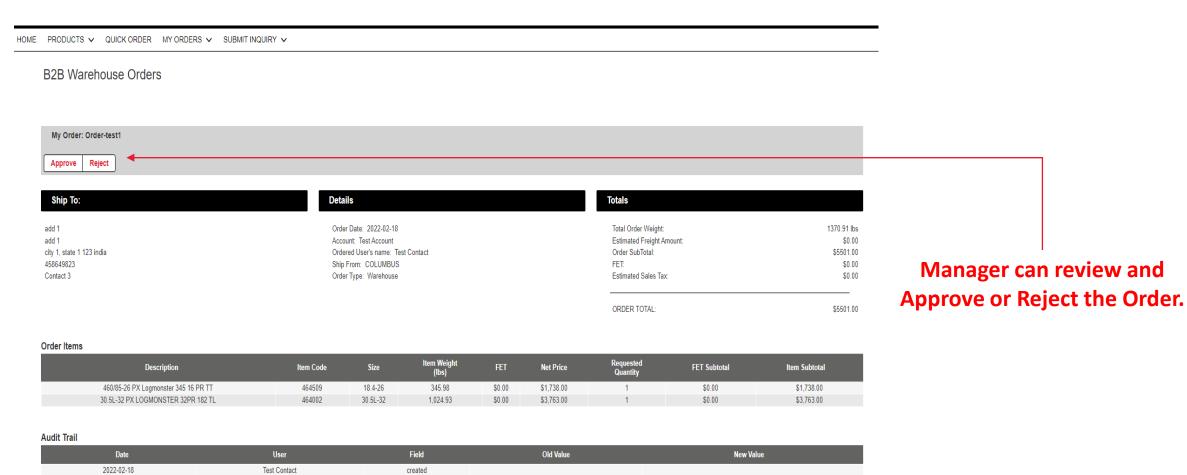


#### Need a new screen shot of Invoice Details screen without Customer information



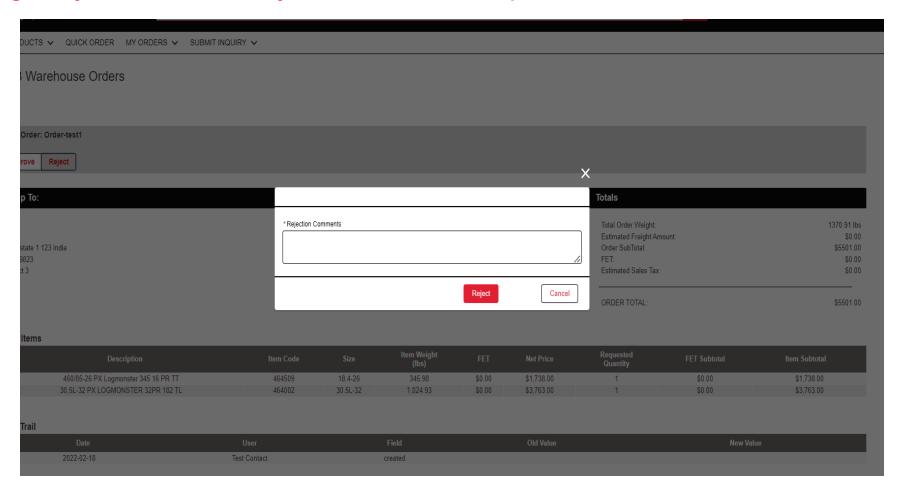


#### Orders requiring a Manager Approval will appear in the Manager's B2B Warehouse Order List as requiring approval

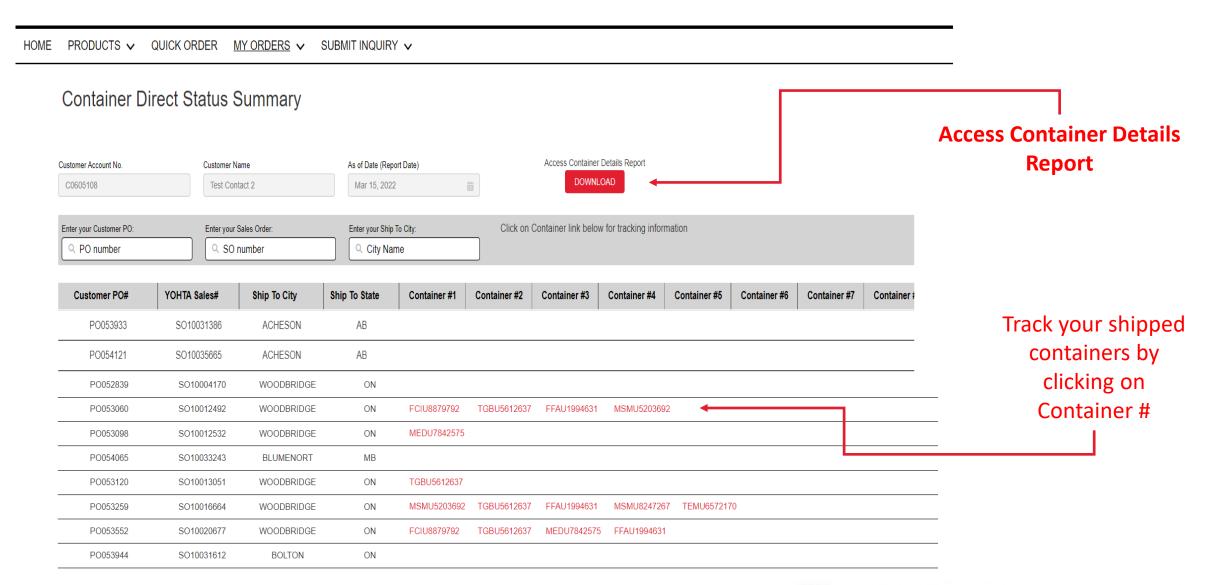




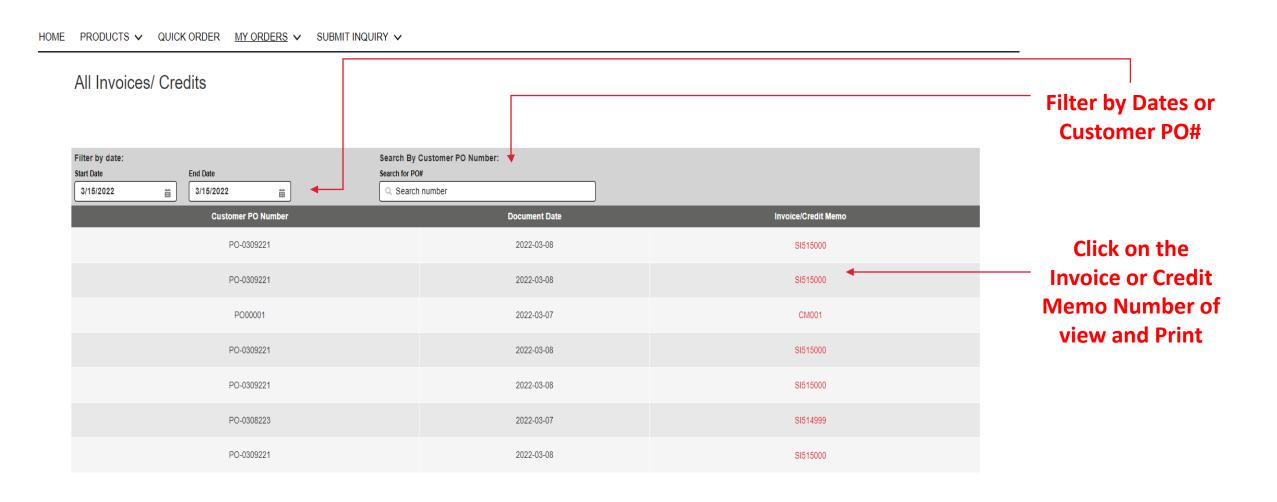
If the Manager Rejects the order, a Rejection Comment is required, and the order will be marked as Cancelled





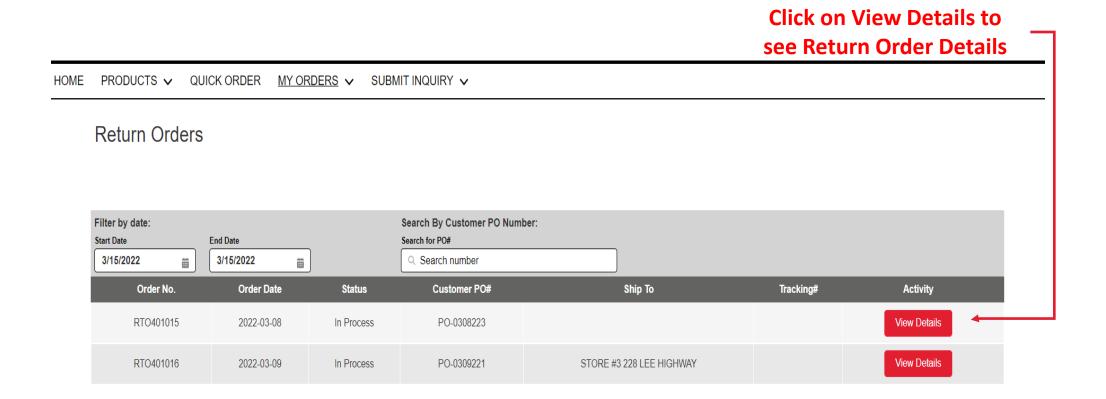






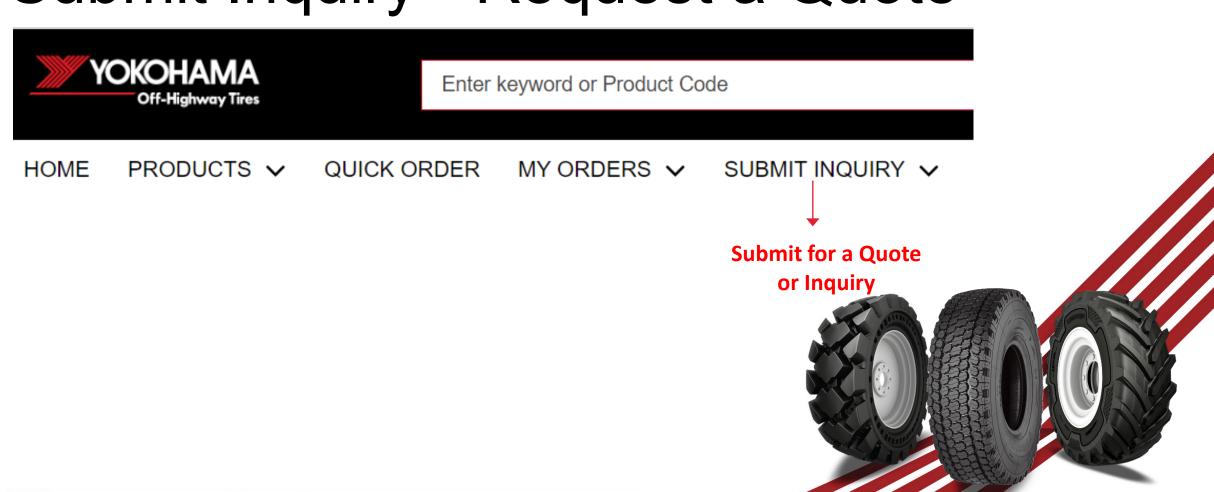


#### Return Orders that are pending are visible to the User





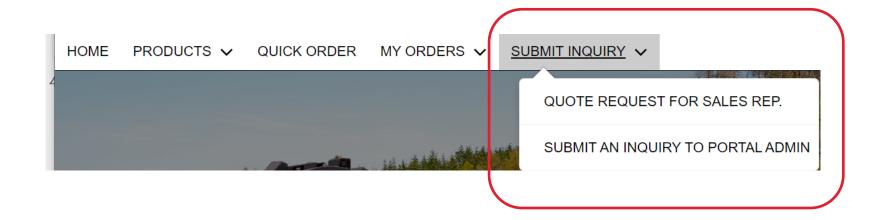
# Submit Inquiry - Request a Quote



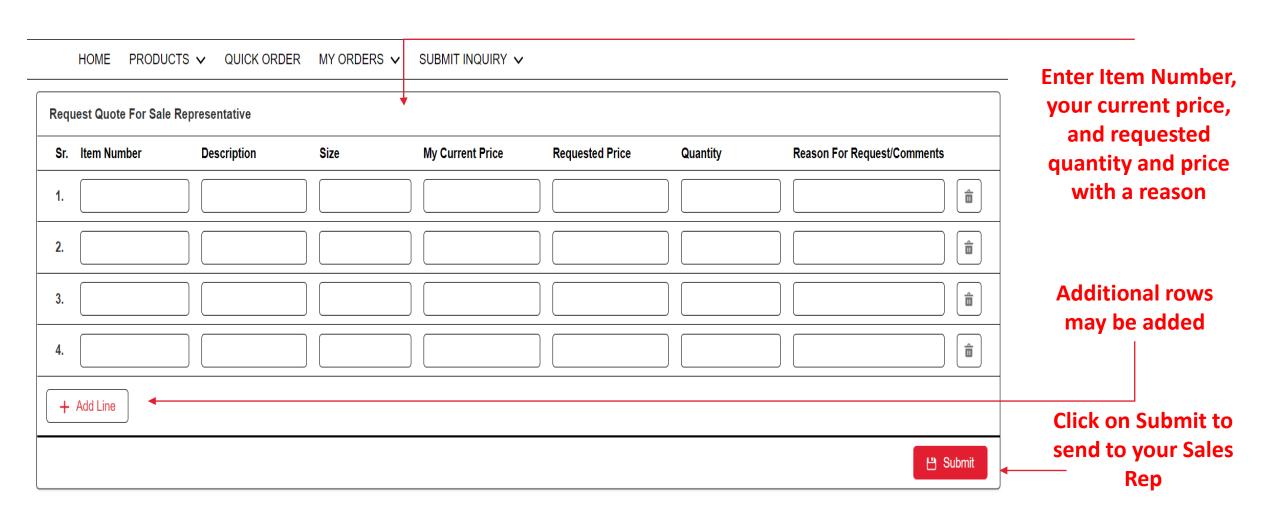




### Users may request a Quote from their Sales Representative or Submit an Inquiry to the Portal Administrator for assistance with the Portal

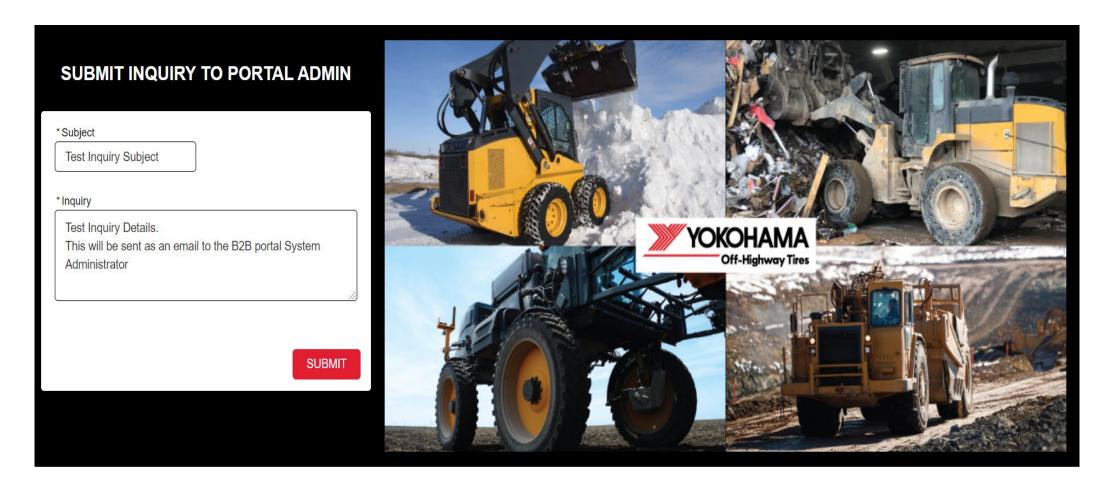






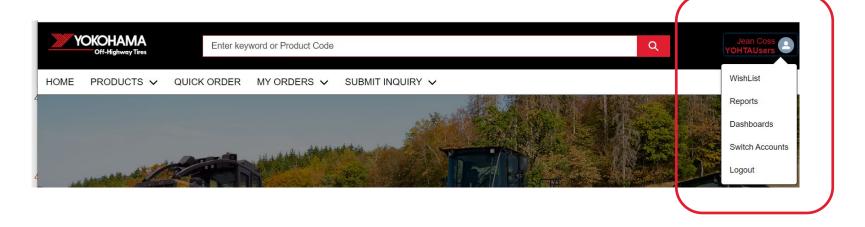


#### Send an inquiry to the portal administrator – click Submit to send





### Reports and Dashboards







#### Depending on the User's Permission Set, you may have access to Reports and Dashboards

Reports Recent items						Q Sea	rch rec	ent reports	<b>\$</b>
REPORTS	Report Name	<b>Description</b> ∨	Folder	Created By	Created Or	1	~	Subscribed	
Recent		This report will have cus-							
Created by Me	Pricing Report B2B Portal	tomer specific price details using which users can an-	YOHTA B2B Portal Reports		12/21/2021	5:35 AM			▼
Private Reports	Thomg Report B2B Fortal	alyze which product was offered at what price for a	TOTAL DEBT OF CALL TOPONE		12/2 1/2021	, 0.007 1111			Ċ
All Reports		specified time.							
FOLDERS	Copy of Top Sold Products	This report will have all the top selling products for the implementation.	Private Reports	Test Contact 2	1/3/2022, 9	:31 AM			
All Folders  Created by Me	Top Sold Products B2B Por	This report will have all the top selling products for the implementation.	YOHTA B2B Portal Reports		12/22/2021	, 12:04 AN	1		•
Shared with Me  FAVORITES  All Favorites	Copy of Active Carts B2B P	This report will extract all the Active carts which are having items added since	Private Reports	Test Contact 2	1/3/2022, 6	:43 AM			•

Reports and Dashboards are available when requested through the Systems Administrator



# For portal use assistance, please contact the Systems Administrator, Evan DuFresne @

yohtab2b@yokohama-oht.com

Phone 339-900-8025

